

BEFORE THE NEBRASKA PUBLIC SERVICE COMMISSION

IN THE MATTER OF THE JOINT	)	
APPLICATION OF NORTHWESTERN	)	
ENERGY PUBLIC SERVICE	)	
CORPORATION, BLACK HILLS	)	Application No. NG-128
CORPORATION, AND NORTHWESTERN	)	
ENERGY GROUP, INC.	)	
FOR APPROVAL OF MERGER	)	

DIRECT TESTIMONY OF THOMAS D. STEVENS

ON BEHALF OF BLACK HILLS CORPORATION

IN SUPPORT OF THE JOINT APPLICATION

October 27, 2025

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EXHIBITS

Confidential Exhibit TDS-1	Black Hills' S&P Credit Ratings Report 08-19-25
Exhibit TDS-2	Black Hills' Moody's Ratings Affirmation Press Release 08-19-25
Confidential Exhibit TDS-3	Black Hills' Moody's Credit Ratings Report 08-27- 25

I. INTRODUCTION

1 **Q. PLEASE STATE YOUR NAME AND BUSINESS ADDRESS.**

2 A. My name is Thomas D. Stevens. My business address is 7001 Mt. Rushmore Rd., Rapid
3 City, South Dakota 57702.

4 **Q. BY WHOM ARE YOU EMPLOYED AND IN WHAT CAPACITY?**

5 A. I am employed by Black Hills Service Company, LLC (“BHSC”), a wholly-owned
6 subsidiary of Black Hills Corporation (“BHC”). My title is Vice President, Treasurer.

7 **Q. ON WHOSE BEHALF ARE YOU TESTIFYING IN THIS PROCEEDING?**

8 A. I am testifying on behalf of BHC in support of the joint application requesting approval for
9 the Merger.¹

II. STATEMENT OF QUALIFICATIONS

10 **Q. WHAT ARE THE DUTIES AND RESPONSIBILITIES IN YOUR CURRENT**
11 **POSITION?**

12 A. I lead a team responsible for corporate financing activities, liquidity and cash management,
13 commodity and credit risk management, financial planning and analysis, strategic
14 corporate planning, shareholder services, and overseeing the investments and accounting
15 for benefit plans for BHC and its subsidiaries and affiliates. My responsibilities also include
16 managing relationships with rating agencies, banking institutions, actuaries, and
17 investment advisors.

¹ The “Merger” is defined in the Joint Application and merger agreement provided with Mr. Brian Bird’s Direct Testimony.

1 **Q. PLEASE OUTLINE YOUR EDUCATIONAL AND PROFESSIONAL**
2 **BACKGROUND.**

3 A. I began my career in the utility industry in 2008 with the General Staff of the Arkansas
4 Public Service Commission as a rate analyst in the cost allocation and rate design section
5 and later as a financial analyst in the financial analysis section. In 2010, I joined
6 CenterPoint Energy (“CNP”) where I held various positions of increasing responsibility,
7 including Senior Financial Analyst, Lead Regulatory Analyst, Manager of Regulatory
8 Affairs for CNP’s Arkansas and Oklahoma gas utilities, Director of Regulatory Affairs for
9 CNP’s gas utilities in Texas, and Director of Rates supporting all of CNP’s jurisdictional
10 utilities.

11 I joined BHC in April 2018 as Director of Regulatory with responsibility for
12 Arkansas. In 2019, my role expanded to Director of Regulatory and Finance for Arkansas
13 and Kansas with responsibilities for all regulatory matters and oversight of financial
14 planning and analysis for BHC’s utilities in Arkansas and Kansas. In 2021, I was promoted
15 to Vice President, Regulatory with oversight of the revenue requirement and regulatory
16 reporting functions and responsibility for regulatory strategy, policy, and financial planning
17 and analysis across Arkansas, Iowa, Kansas, Nebraska, South Dakota, and Wyoming. In
18 2023, I was promoted to my current position as Vice President, Treasurer. I earned a
19 Bachelor of Science degree in Business Administration with a concentration in economics
20 and finance from Southwest Baptist University in 2002 and a Master of Business
21 Administration degree from Southern Methodist University in 2006.

22 **Q. HAVE YOU PREVIOUSLY TESTIFIED BEFORE THIS COMMISSION?**

23 A. Yes. I have previously testified before the Commission in Application No. NG-124.

III. PURPOSE OF TESTIMONY

Q. WHAT IS THE PURPOSE OF YOUR TESTIMONY?

A. I provide an overview of BHC's financial structure and financing philosophy. I also briefly discuss the benefits of the Merger as it pertains to the continuing financial health of BHC and the combined companies post-Merger. As Mr. Bird explains, under the Merger, BHC will become the indirect parent company of NorthWestern Energy Public Service Corporation ("NorthWestern"), NorthWestern Group's operating company that provides utility services in South Dakota and Nebraska. As part of this overview, I explain how the BHC financing model supports financial integrity and timely and cost-effective access to capital and describe how this model applies in a multi-jurisdictional environment. Finally, I explain how the Merger will not harm Nebraska customers and how it is expected to benefit customers, from a financial perspective. Northwestern Group's Chief Financial Officer, Crystal Lail, addresses similar issues in her direct testimony, from the perspective of Northwestern.

IV. OVERVIEW OF BHC's FINANCIAL STRUCTURE AND PHILOSOPHY

Q. CAN YOU DESCRIBE THE FINANCIAL STRUCTURE AND PHILOSOPHY OF BHC?

A. BHC is the parent holding company of multiple gas and electric utilities, including Black Hills Nebraska Gas, LLC ("BH Nebraska Gas"), a public utility providing gas service in Nebraska. BHC also owns and operates complementary non-regulated subsidiaries. BHC's financing philosophy focuses on maintaining financial integrity and ensuring timely and cost-effective access to capital, in support of the operational needs of its subsidiaries. As a parent company, BHC does not have any operating assets and does not generate any cash flow to support credit metric assessments on its own. The creditworthiness of BHC is

1 based on the financial integrity, regulatory environment, and operational performance of
2 all its subsidiaries.

3 BHC's financing philosophy remains consistent during periods of increased market
4 uncertainty and volatility, including those triggered by unforeseen economic disruptions
5 such as pandemics, significant weather events, geopolitical tensions, and inflationary or
6 recessionary pressures. Financial integrity is critical to each utility's ability to carry out its
7 obligations as a public utility and provide safe, reliable, and cost-effective service to
8 customers. BHC remains committed to maintaining solid investment-grade credit ratings,
9 a strong balance sheet, and overall financial integrity.

10 **Q. IS THE MERGER CONSISTENT WITH AND SUPPORTIVE OF BHC'S**
11 **FINANCING PHILOSOPHY?**

12 A. Yes. As discussed in the testimony of Ms. Lail and addressed later in my testimony, the
13 Merger is a credit-supportive transaction providing enhanced size, scale and operating
14 diversity, which in turn will foster financial integrity for the combined company.

15 **Q. PLEASE DESCRIBE HOW THE UTILITY OPERATING COMPANIES OF BHC**
16 **ARE FINANCED.**

17 A. BHC obtains financing for its subsidiaries at the holding company level to provide
18 customers with the benefits of economic scale when raising capital for the operations of its
19 utility subsidiaries. With respect to long-term financing, each subsidiary's capital structure
20 is reviewed quarterly and adjustments are made as needed to maintain a strong subsidiary
21 balance sheet, *via*: (1) assignment of long-term debt from BHC through intercompany
22 notes; (2) wholly or partially retaining its own earnings; and, (3) receiving equity infusions
23 from BHC. Additionally, each subsidiary participates in either a utility money pool

1 agreement (“UMP”) or a Non-Utility Money Pool agreement (“NUMP”) for its short-term
2 cash and working capital requirements. Access to short-term debt is important to funding
3 the daily cash needs of utility operations, and BHC is able to cost-effectively access
4 Commercial Paper (“CP”) markets at scale or borrow against its revolving credit facility
5 (“Credit Facility”) and lend to the respective UMP or NUMP as needed, at cost. This
6 structure provides financial flexibility and the benefits of economic scale in obtaining
7 financing on behalf of BHC’s utility subsidiaries.

8 **Q. PLEASE EXPLAIN HOW ISSUING LONG-TERM DEBT AT THE HOLDING**
9 **COMPANY ON BEHALF OF BHC’S SUBSIDIARIES PRODUCES ECONOMIES**
10 **OF SCALE, WHICH BENEFITS CUSTOMERS.**

11 A. Due to the relatively small size of many of the BHC-regulated utilities, it is more cost
12 effective and efficient to issue larger tranches of index-eligible debt at the parent level and
13 make assignments of this debt to the various subsidiaries through inter-company notes.
14 Index-eligible debt is more liquid and provides investors with the ability to trade the
15 instrument more efficiently in the market, if necessary. This liquidity is viewed positively
16 by bond investors since the larger and more liquid the bond instrument is, the more
17 opportunities investors have to trade the instrument.

18 For example, the Bloomberg U.S. Corporate Investment Grade Bond Index
19 (formerly, Barclays Investment Grade Index), which is a key benchmark index for
20 investment grade debt, requires a minimum tranche size for index inclusion of \$300
21 million. Many investors use this index to benchmark their debt and will not invest in non-
22 index eligible bonds. Fewer investors translates to less liquidity and higher bond costs for
23 issuers. Because the majority of the BHC subsidiaries do not have recurring financing

1 needs that reach the \$300 million debt minimum, BHC aggregates its financing needs for
2 its subsidiaries, issues index-eligible debt tranches at the parent level and makes
3 intercompany debt assignments to its subsidiaries to provide the benefits of economic scale
4 to customers.

5 **Q. PLEASE EXPLAIN THE METHODOLOGY FOR DETERMINING THE COST OF**
6 **LONG-TERM DEBT THAT BHC ASSIGNS TO ITS UTILITY SUBSIDIARIES.**

7 A. The cost of long-term debt for the BHC subsidiaries is determined based on the weighted
8 average cost of all long-term debt issued and outstanding by BHC.² Under this
9 methodology, each subsidiary receives assigned debt at the same interest rate based on the
10 parent company's weighted-average cost of debt. This allows customers to benefit from the
11 economies of scale in issuing index-eligible bonds.

12 **Q. PLEASE EXPLAIN HOW THE BHC SHORT-TERM FINANCING THROUGH CP**
13 **MARKETS AND ITS REVOLVING CREDIT FACILITY PRODUCES**
14 **ECONOMIES OF SCALE AND FINANCIAL FLEXIBILITY, WHICH BENEFIT**
15 **CUSTOMERS.**

16 A. Strong liquidity and financial flexibility are key to maintaining financial integrity and solid
17 investment grade credit ratings. BHC has a \$750 million revolving credit facility ("Credit
18 Facility"), which provides a flexible and readily accessible source of short-term funding.
19 This Credit Facility has an accordion feature that allows BHC to increase the size to \$1
20 billion with the consent of the lending banks. BHC's Credit Facility provides financial

² In determining the weighted average cost of long-term debt, indentures previously issued and specific to Black Hills Power and Cheyenne Light, Fuel and Power Company ("Cheyenne Light") are excluded from the calculation. Indentures specific to Cheyenne Light are directly assigned to Cheyenne Light and indentures specific to Black Hills Power are direct assigned to Black Hills Power.

1 flexibility and also serves as a key backstop to BHC's Commercial Paper ("CP") program,
2 whereby BHC is able to cost-effectively secure short-term funds on behalf of its
3 subsidiaries in the CP Market as an A2/P2 rated corporate CP issuer. Short-term funds
4 raised in the CP Market by BHC are then made available, at cost, to subsidiary participants
5 in the separate UMP or NUMP money pool agreements – with participation determined by
6 the nature of the subsidiary.³ This arrangement allows the BHC utility subsidiaries to
7 benefit from its cost-effective and flexible access to short-term funding.

8 **Q. HOW DOES BHC PARTICIPATE IN THE UTILITY MONEY POOL?**

9 A. Under the terms of the UMP, BHC can be a lender but it cannot act as a borrower. This
10 arrangement provides BHC's utility subsidiaries with the benefits of economies of scale
11 and financial flexibility and ensures that the UMP remains a reliable and secure resource
12 for the utility subsidiaries.

13 **Q. HOW DO INVESTORS EVALUATE A COMPANY'S FINANCIAL INTEGRITY?**

14 A. At a high level, investors look to nationally recognized credit rating services to evaluate a
15 company's financial integrity and risk profile, and to provide them with an independent
16 assessment of the company's current financial position. BHC maintains credit ratings with
17 two nationally-recognized credit rating services: Moody's Investors Service ("Moody's")
18 and S&P Global Ratings ("S&P"). BHC focuses on maintaining solid investment grade
19 credit ratings. The senior unsecured rating of BHC is Baa2 by Moody's and BBB+ by S&P,
20 both with stable outlooks. The most recent published credit rating reports from S&P and
21 Moody's for BHC are provided as Confidential Exhibits TDS-1 and TDS-3, respectively.

³ Regulated utilities participate in the UMP. By way of comparison, non-regulated entities participate in the NUMP. The UMP is on file with the Federal Energy Regulatory Commission ("FERC") and all updates or changes to the UMP must likewise be filed with FERC.

Q. HOW DO RATING AGENCIES EVALUATE COMPANIES?

A. Each credit rating service maintains an analytical framework applicable to all rated companies. As discussed by Ms. Lail in her testimony, rating agencies rely on both qualitative and quantitative factors in determining a company's credit ratings. For the qualitative factors, rating agencies determine the level of business risk faced by the utility as influenced by the regulatory environment it operates in, its size, scale and diversity, as well as its operating efficiency measured in terms of safety, reliability, and compliance, among other things. As part of the quantitative assessment, the rating agencies review numerous financial metrics for a given entity, including the ratio of FFO ("Funds from Operations") to Debt.

Q. PLEASE EXPLAIN HOW BHC'S CREDIT RATINGS IMPACT ITS UTILITY SUBSIDIARIES.

A. BHC utility subsidiaries do not directly access the credit markets, so their liquidity needs and sources of financing on a going-forward basis are provided through BHC. In general, a strong investment-grade credit rating at BHC, which is driven by the strong financial health of its subsidiaries, results in more favorable credit terms, greater access to capital, and a lower cost of debt overall. A solid investment grade credit rating affords BHC the financial strength to attract funding for investments in its utility operating companies to meet the needs of customers.

1 **Q. HAVE THE RATING AGENCIES ASSESSED THE MERGER AS BEING CREDIT**
2 **SUPPORTIVE FOR BHC?**

3 A. Yes. Following the announced Merger, S&P and Moody’s both affirmed the current credit
4 ratings and stable outlook for BHC. In its ratings affirmation, Moody’s highlighted: “[t]he
5 combination with NorthWestern will enhance BHC’s size and scale, while allowing it to
6 maintain a consistent financial profile...,” and “the transaction is also credit supportive in
7 that it is being executed as a combination of equals in an all-stock merger that maintains
8 existing capital structures.” Likewise, S&P commented in their ratings affirmation that “we
9 expect the merger of these two entities to create a larger entity with improved economies
10 of scale and improved regulatory and operating diversity, with a group credit profile (GCP)
11 consistent with that of [BHC].”

V. **THE MERGER WILL BETTER SUPPORT THE FINANCIAL**
 INTEGRITY OF THE COMPANIES ON A COMBINED BASIS

12 **Q. HOW DO YOU EXPECT THE MERGER WILL IMPACT THE COMBINED**
13 **COMPANIES’ ACCESS TO COST-EFFECTIVE ACCESS TO CAPITAL**
14 **FINANCING?**

15 A. I expect the Merger will benefit the combined companies’ cost-effective access to capital
16 financing, as compared to BHC’s access to capital financing today. Larger companies in
17 the utility sector typically gain better access to capital at more attractive rates, terms, and
18 conditions. Conversely, smaller utilities often face challenges in accessing capital on more
19 favorable terms, especially during periods of volatility in energy or financial markets.
20 BHC, like Northwestern Group, is quite small compared with other utility groups in the
21 industry. Figure 2 in Ms. Lail’s direct testimony depicts this graphically. Post-Merger, the
22 combined company will be nearly double the size of either company individually.

1 Even though BHC maintains a solid investment grade credit rating with reasonable
2 access to financial markets today, that does not change the fact that on a standalone basis,
3 it would be more costly for BHC to meet its future financing needs, as compared to these
4 costs as part of a larger, combined enterprise, including NorthWestern Group. All else
5 equal, higher financing costs mean higher rates for customers, where lower financing costs
6 translate to lower costs for customers.

7 **Q. FROM A FINANCIAL PERSPECTIVE, WILL BH NEBRASKA GAS**
8 **CUSTOMERS BENEFIT FROM BEING PART OF A LARGER COMBINED**
9 **ORGANIZATION?**

10 A. Yes, even though BH Nebraska Gas is not an applicant to this proceeding, for similar
11 reasons that Ms. Lail describes the Merger benefitting NorthWestern and its customers, BH
12 Nebraska Gas and its customers will also benefit. Having a larger parent company with
13 greater financial flexibility and access to cost-effective capital financing will help support
14 BH Nebraska Gas' ability to make capital investments necessary to continue to provide
15 safe and reliable service while maintaining affordability for Nebraska customers. The
16 financial benefits provided by the larger combined company should also enhance BH
17 Nebraska Gas' ability to cost-effectively deliver on its investment plans.

18 **Q. FROM A FINANCIAL PERSPECTIVE, IS THIS MERGER IN THE PUBLIC**
19 **INTEREST?**

20 A. Yes. As explained above, BHC is a financially stable and creditworthy company. The
21 Merger stands to only enhance the creditworthiness of the combined company through
22 increased scale and improved access to cost-effective capital. This, in turn, will result in no
23 harm, and long-term financial benefits for Nebraska customers.

VI. CONCLUSION

1 **Q. DOES THIS CONCLUDE YOUR TESTIMONY?**

2 **A. Yes, it does.**

VERIFICATION

This Direct Testimony of Thomas D. Stevens is true and accurate to the best of my knowledge, information, and belief.

/s/ Thomas D. Stevens
Thomas D. Stevens