

MONITORING AND EVALUATION

1. PLAN FOR MONITORING AND EVALUATING SUCCESS

A. Operational Efficiency and Adoption:

- i. Milestone: Achieve full operational capacity within the first 60 days of receiving drone.
- ii. KPIs:
 - 1. The number of acres signed up for drone services by customers within 30 days of pilot license approval.
 - 2. Time taken to reach minimum drone target of 2000 acres.

B. Economic Impact and Income Produced:

- i. Milestone: Realize a revenue target of \$50,000 before September 1st.
- ii. KPIs:
 - 1. Number of acres treated.
 - 2. Extra income generated from product sales.

C. Job Creation and Workforce Development:

- i. Milestone: Generate 1 new part-time job opportunities within 60 days.
- ii. KPIs:
 - 1. Number of new jobs created and sustained over time.
 - 2. Employee satisfaction and skill development assessments.

D. Long-Term Sustainability and Growth:

- i. Milestone: Establish a plan for sustainable growth over the next 5 years.
- ii. KPIs:
 - 1. Annual assessments of the drone condition and performance.
 - 2. Number of additional services introduced, reflecting expanded offerings.