



January 31, 2014

Mr. Steve Meradith  
Executive Director  
Nebraska Public Service Commission  
1200 N Street, Suite 300  
Lincoln, NE 68508

RE: Glenwood Telecommunications, Inc. Application for the Nebraska Universal Service Fund  
Broadband Program

Dear Mr. Meradith,

Glenwood Telecommunications, Inc. submits the attached application for the Nebraska Universal Service Fund Broadband Program.

Please contact me with any additional questions or to request additional information.

Sincerely,  
GLENWOOD TELECOMMUNICATIONS, INC.

A handwritten signature in blue ink that reads "Stanley Rouse".

Stanley Rouse  
General Manager/CEO

P.O. Box 97  
510 West Gage  
Blue Hill, NE 68930

Telephone 402-756-3131  
Toll Free 888-756-4638  
Fax 402-756-3134

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**Nebraska Broadband Program**  
**NUSF 92**  
**Application of Glenwood Telecommunications, Inc.**

- 1. A listing of all companies associated with the proposed broadband project (excluding vendors) that will provide the broadband or voice component of the service to the consumers, including a main point of contact for all companies.**

Glenwood Telecommunications, Inc. ("Glenwood") will provide the voice and broadband coverage for all projects. Glenwood is a CLEC and subsidiary of Glenwood Telephone Membership Corporation, a rural incumbent local exchange.

Main Point of Contact is

Stanley Rouse  
General Manager  
Glenwood Telecommunications, Inc.  
PO Box 357  
510 West Gage Street  
Blue Hill, NE 68930-0008  
Phone: (402) 756-3131  
[manager@glenwoodtelco.net](mailto:manager@glenwoodtelco.net)

- 2. A description of the proposed broadband project plan for which NEBP funding is being requested including download and upload speed capabilities which can be provided using the proposed infrastructure. Minimum speed standards should be 4 mbps download and 1 mbps upload.**

Glenwood is excited to apply for an NUSF 92 grant. Glenwood has divided the application into two separate projects. There is a preferred sequence by Glenwood. The projects, in order of priority, are detailed below:

- Nelson Project (Confidential project totals in Attachment A)
- Superior Project (Confidential project totals in Attachment A)

We are proposing the installation of fiber optics and fixed wireless broadband equipment to the rural areas surrounding the communities of Nelson and Superior.

Customers in these rural areas do not have access to reliable broadband service to meet their needs. These areas mainly consist of rural farm families who are relying more and more on broadband to run their farming operations. Without reliable and adequate speeds in these areas, rural farmers are at a disadvantage. In a recent Farm and Rural Life Poll, 84% of farmers surveyed indicate they

now use the Internet to get information on the weather, markets, general agricultural news, and crop production, and many do so on a regular basis.

Our fixed wireless Internet project in Nelson and Superior would bring a reliable and affordable solution to these rural customers. In order to complete the project, we would install fiber optics to tower locations in Nelson and Superior. Fixed wireless equipment (3.65 GHz) would be installed on the tower location to provide adequate broadband to those living in rural areas.

Customers can expect speeds ranging from 4 to 10 Mbps download and 1 to 4 Mbps upload.

**3. A description of which areas are “unserved” or “underserved” in accordance with the Commission’s definition.**

This project and communities listed above fall under the category of underserved, based upon the definition released by the Commission of 4 Mbps downstream and 1 Mbps upstream (“4/1”). These communities are served with DSL service, however this service does not meet the requirements of 4/1 service in the rural areas.

Nelson

The community of Nelson is approximately 10 miles from the nearest Glenwood fiber point. Nelson has approximately 131 rural households within a 5-mile radius of town.

Advertised speeds of DSL service are 3/1, 6/1, and 12/1. However, we know from experience that 12/1 and 6/1 are only available to those on a short line loop from the central office. This leaves the entire rural area underserved.

Customers living in rural Nelson are not able to get 4/1 service from DSL. Glenwood’s wireless Internet will exceed this requirement.

Superior

Superior has approximately 171 rural households within a 5-mile radius of town. The community of Superior is currently served with DSL and Cable Modem.

Glenwood plans to extend their fiber network, and wireless equipment will be placed on our existing tower to serve customers who cannot get the desired 4/1 speeds outlined by the Commission.

Advertised speeds of DSL service are 3/1, 6/1, and 12/1. We know from experience that 12/1 and 6/1 are only available to those on a short line loop from the central office. This leaves the entire rural area underserved.

Advertised speeds for Cable Modem service are 4/1, 7/1 and 10/1. Glenwood is the provider of this service. This product is only available to those living within the Superior city limits.

Customers living in rural Superior are not able to get 4/1 service from DSL or Cable Modem service. Glenwood's wireless Internet will exceed this requirement.

- 4. A list in Excel Format of all the census blocks where broadband facilities would be deployed for the proposed project which shall include 2010 Census Block Identification numbers of service area, by project. The list of census blocks must be identified on a per project basis and must be contained in one spreadsheet. Carriers should not break apart the listing of census blocks in separate workbook tabs.**

Attachment B - Listing of census blocks in Excel format-CONFIDENTIAL

- 5. An estimate of the number of potential new broadband subscribers for each project.**

Glenwood anticipates a 33% penetration rate for potential Internet users living in the rural areas. All customers will receive access to broadband speeds that exceed the 4/1 standards set forth by the Commission.

- Nelson Project: 50 customers
- Superior Project: 50 customers

- 6. A schedule for broadband deployment with commitment to complete the build-out within 24 months of approval of the application. The schedule should describe milestones in project completion increments of 25 percent, and the estimated date by which the milestones will be completed.**

Attachment C – Schedule for Broadband Deployment - CONFIDENTIAL

- 7. A proposed budget, showing total project costs, in electronic format, with a detailed breakdown of the cost elements and a depreciation schedule showing the life of the investment.**

Attachment D – Proposed budget and depreciation in Excel format - CONFIDENTIAL

- 8. Proposed Retail pricing including both monthly recurring costs and nonrecurring costs for the new broadband service(s) to be offered. Proposed rate, either monthly recurring (MRC) or non-recurring (NRC), for broadband related customer premise equipment (CPE, e.g. modem). If none listed, please state that the applicant will not be charging a rate to the end user for broadband CPE.**

Attachment E – Proposed retail pricing - CONFIDENTIAL

- 9. Retail rate(s) charged for basic voice service. IF a subscriber line charge is assessed, the amount of the (SLC). IF no SLC is assessed then a statement that no SLC is assessed.**

Attachment E – Proposed retail pricing - CONFIDENTIAL

- 10. A description of the applicant’s commitment to offer broadband services to all households within the service area of the project for a minimum of five (5) years.**

Glenwood is committed to rural Nebraska and the communities we serve. We are committed to this project for several reasons and, if awarded the funding, we will provide service to this area for at least five years.

Glenwood has offered fixed wireless service to rural Nebraska since 2000. In that time we have built and operated one of the largest wireless broadband networks in the state of Nebraska. We brought broadband Internet service to customers, who to this day, would still not have access if it was not for our investment.

Glenwood is located in central Nebraska and most of our employees were born and raised here. We are committed to the state we live in and the communities we serve. We understand that without the latest technology, at affordable prices, the erosion of our rural population may continue to accelerate. Increasingly, if people do not have access to the latest technology, they will explore other areas to live and work. When people move away it hurts the local economy and rural Nebraska.

Our exceptional customer service and reputation for exceeding customer’s expectations makes us a good candidate for a broadband grant. In a recent survey our customers gave a 97% satisfaction rating in overall customer service. This dedication means customers in rural Nebraska will continue to enjoy quality broadband speeds and exceptional customer service.

- 11. A description of the applicant’s commitment to provide broadband data to the Commission and its vendors for the duration of the State Broadband Data and Development (SBDD) program so**

**that this broadband coverage area can be depicted on the Commission's state broadband data inventory map and on the National Telecommunications and Information Administration's (NTIA's) national broadband map.**

Glenwood hereby commits to provide broadband data to the Commission and its vendors for the duration of the State Broadband Data and Development (SBDD) program.

- 12. A description of the applicant's financial qualifications, which may be filed on a confidential basis, to meet the commitments made in the application.**

Attachment F –Financial qualifications in Excel format - CONFIDENTIAL

- 13. If the applicant does not have a certificate of public convenience and necessity to provide telecommunications services in Nebraska, a demonstration of the applicant's financial, technical, and managerial competence.**

Glenwood holds a certificate of public convenience and necessity to provide telecommunications services in Nebraska, granted by the Commission on October 2, 2007, which can be found in Attachment G of this application.

- 14. A description of the applicant's financial match which will be used to meet the commitments made in the application. Applicant shall submit a proposed budget for the entire project cost.**

Glenwood commits to fund at least 25% of the project cost with current funds in place and requests grant funds for the remaining 75%. We also commit to providing project invoices as required. A confidential detailed cost estimate is provided in Attachment D.

- 15. An affidavit from the Applicant attesting to the truth and accuracy of all information included in the application.**

Attachment H - Affidavit

**Attachment A**

**Glenwood Project Summary - CONFIDENTIAL**

**Attachment B**

List in Excel format of all census blocks where broadband facilities would be deployed-CONFIDENTIAL

**Attachment C**

**Proposed Build-Out Timeline - CONFIDENTIAL**

**Attachment D**

**Proposed Budget and Depreciation in Excel format – CONFIDENTIAL**

**Attachment E**

**Proposed Retail Pricing – CONFIDENTIAL**

**Attachment F**

Description of the Applicant's Financial Qualifications in Excel format – CONFIDENTIAL

**Attachment G**

**Order Granting Certificate of Public Convenience and Necessity**

# Nebraska Public Service Commission

COMMISSIONERS:

ANNE C. BOYLE  
ROD JOHNSON  
FRANK E. LANDIS  
TIM SCHRAM  
GERALD L. VAP



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Post Office Box 94927, Lincoln, NE 68509-4927  
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Phone: (402) 471-3101  
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NEBRASKA CONSUMER HOTLINE:  
1-800-526-0017

EXECUTIVE DIRECTOR:  
ANDY S. POLLOCK

August 28, 2007

Charles W. Hastings  
Attorney At Law  
Dunnire, Fisher & Hastings  
201 City National Bank Bldg.  
800 West Third St.  
Hastings, NE 68902

## LETTER OF NOTIFICATION

Dear Charles Hastings:

Receipt is hereby acknowledged of the application of Glenwood Telecommunications Incorporated for authority to operate as a Competitive Local Exchange Carrier of telecommunication services within the State of Nebraska.

This application was docketed under Application No. C-3853. Interested persons are hereby notified that protests to the application must be filed on or before September 27, 2007.

If a formal hearing is necessary to dispose of this matter, interested persons will be notified later of the time and place of such a hearing.

Please note that the Commission rules require that if the applicant is represented by legal counsel at a hearing on this application, that counsel must be admitted to practice in Nebraska or be accompanied by local Nebraska counsel.

Sincerely,

A handwritten signature in cursive script, appearing to read "Maurice Gene Hand".

Maurice Gene Hand  
Communications Director

MGH:sh

cc: Chandan Choudhary, Telcom Consulting Associates, 1465 Kelly Johnson Blvd., Ste. 200,  
Colorado Springs, CO 80920  
Glenwood Telephone Membership Corporation, Stanley Rouse, 510 West Gage Blue Hill,  
NE 68930

\*Pete Larson, World Herald Square, 1334 Dodge, Omaha, NE 68101

\*Nancy Hicks, Journal Star, 9th & P Streets, Lincoln, NE 68508

\*Dick Piersol, Journal Star, 9th & P Streets, Lincoln, NE 68508

\*Jamie Wenz, KOLN/KGIN, 40th & W Streets, P.O. Box 30350, Lincoln, NE 68503

\*NEWS ITEM ONLY - NOT A PAID PUBLICATION

# Nebraska Public Service Commission

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EXECUTIVE DIRECTOR:  
ANDY S. POLLOCK

October 2, 2007

## CERTIFICATION

To Whom It May Concern:

I, John Burvainis, Deputy Director of the Nebraska Public Service Commission, hereby certify that the enclosed is a true and correct copy of the original order made and entered in the proceeding docketed C-3853 on the 2nd day of October 2007. The original order is filed and recorded in the official records of the Commission.

Please direct any questions concerning this order to Shana Knutson, Attorney, at 402-471-3101.

IN TESTIMONY WHEREOF, I have hereunto set my hand and affixed the Seal of the Nebraska Public Service Commission, Lincoln, Nebraska, this 2nd day of October 2007.

Sincerely,

A handwritten signature in cursive script, appearing to read "John Burvainis".

John Burvainis  
Deputy Director

JB:sh

Enclosure

cc: Charles W. Hastings, Attorney at Law, Dunmire, Fisher & Hastings, 201 City National Bank Bldg., 800 West Third Street, Hastings, NE 68902  
Chandan Choudhary, Telcom Consulting Associates, 1465 Kelly Johnson Blvd., Ste. 200, Colorado Springs, CO 80920  
Glenwood Telephone Membership Corporation, Stanley Rouse, 510 West Gage, Blue Hill, NE 68930

SECRETARY'S RECORD, NEBRASKA PUBLIC SERVICE COMMISSION

BEFORE THE NEBRASKA PUBLIC SERVICE COMMISSION

In the Matter of the Application ) Application No. C-3853  
of Glenwood Telecommunications )  
Inc., Blue Hill, for authority )  
to operate as a Competitive )  
Local Exchange Carrier of ) GRANTED  
telecommunications services )  
within the State of Nebraska. )  
 ) Entered: October 2, 2007

BY THE COMMISSION:

By application filed August 23, 2007, Glenwood Telecommunications Inc., (Applicant), Blue Hill, seeks authority to provide Competitive Local Exchange telecommunications services throughout the State of Nebraska. Notice of the application was published in The Daily Record, Omaha, Nebraska, on August 27, 2007. No protests were filed; therefore, this application is processed pursuant to the Commission's Rule of Modified Procedure.

EVIDENCE

Applicant is a privately held Nebraska Corporation with headquarters in Blue Hill. Glenwood Telephone Membership Corporation is Applicant's sole shareholder. Applicant is authorized by the Secretary of State to operate in Nebraska as a corporation. In addition, no officer, director or shareholder having five percent or more of the Applicant's voting securities has been involved in a formal complaint or other investigatory or enforcement proceeding.

Applicant is a common carrier that provides wireline telephone service, wireless Internet service, digital subscriber line service, and community antenna television services in the State of Nebraska. Applicant seeks authority to provide switched and dedicated applications in the State of Nebraska. Applicant proposes to provide its services originating throughout the entire State of Nebraska. However, Applicant does not intend this Application to be construed as a bona fide request for interconnection with any carrier. Applicant has not applied for certification to provide telecommunication services in any state other than Nebraska.

In support of its managerial, technical and financial capabilities, Applicant submitted a description of its senior officer's management and telecommunications experience as well as financial statements. Applicant's general manager has over

23 years of experience in telecommunication operations and 11 years experience in the operation of Glenwood Telephone Membership Corporation. Applicant's proposed CLEC network will consist of diversely routed fiber backbone facilities which will be connected to the Applicant's Parent Company's current ILEC network. Applicant's financial statements were filed under seal. Applicant filed prepared financial statements for 2004, 2005 and 2006 as confidential Exhibit 4.

Applicant states that a grant of the proposed application will serve the public interest. Applicant's service will provide customers with a competitive choice, will promote lower prices, and provide more innovative services. Ultimately, competition will provide the stimulus for further economic development in the state of Nebraska.

Applicant has filed a tariff with the Commission as required by state statutes and the Commission's regulations.

O P I N I O N   A N D   F I N D I N G S

The Commission considers this application for authority in light of the following criteria and standards established in the Commission's telecommunications rules:

- (a) Whether the Applicant has provided the information required by the Commission;
- (b) Whether the Applicant has provided a performance bond, if required;
- (c) Whether the Applicant possesses adequate financial resources to provide the proposed service;
- (d) Whether the Applicant possesses adequate technical competence and resources to provide the proposed service;

- (e) Whether the Applicant possesses adequate managerial competence to provide the proposed service; and
- (f) Whether granting the Applicant a certificate preserves and advances universal service, protects the public safety and welfare, ensures the continued quality of telecommunications services, and safeguards the rights of consumers, pursuant to Section 253(b) of the Act.

Applicant has demonstrated that it meets the standards of financial, technical and managerial competence and all other criteria necessary to provide local exchange service in the State of Nebraska.

These opinions and findings carry no precedential value other than establishing minimum standards and criteria to apply when considering applications to provide local exchange service in the above-mentioned territories. All telecommunications carriers seeking such a certificate must demonstrate that they meet, at a minimum, the standards and criteria set forth herein.

Before the Applicant is allowed to provide local exchange service to its users, it must either:

- (a) Through negotiation or arbitration, reach an interconnection/resale agreement with the pertinent incumbent local exchange carrier and receive Commission approval of the interconnection/resale agreement; or
- (b) In the event a certified local exchange carrier provides a wholesale tariff, purchase rates from that tariff, file its own tariff and receive Commission approval of its tariff.

This order does not terminate, waive or in any manner diminish the exemptions and protections created by the Act for rural carriers, as defined by the Act. This order does not address the issue of the rural local exchange carrier exemption under the Act. Rural exemptions may be terminated, suspended or modified only as provided in Section 251(f) of the Act.

Prior to providing local exchange service in any area in the State of Nebraska, Applicant must file tariffs in accordance with the provisions of Section 002.21 of the Neb. Admin. R. & Regs. Title 291, Chapter 5.

SECRETARY'S RECORD, NEBRASKA PUBLIC SERVICE COMMISSION

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As a provider of local exchange service in the State of Nebraska, Applicant would be subject to the same laws, rules and regulations, both federal and state (including any laws, rules or regulations regarding universal service, restrictions on joint marketing and quality of service), applicable to any other local exchange company except those obligations imposed on ILECs pursuant to Section 251(c) of the Act.

O R D E R

IT IS THEREFORE ORDERED by the Nebraska Public Service Commission that Application No. C-3853 be, and hereby is, granted as provided herein.

IT IS FURTHER ORDERED that the Applicant comply with Section 251(f)(1)(B) of the Telecommunications Act of 1996 and that the Applicant submit any bona fide request(s) for interconnection, services or network elements from a rural telephone company to the Commission for its approval.

IT IS FURTHER ORDERED that Applicant is obligated to abide by the same laws, rules and regulations, both federal and state (including any laws, rules or regulations regarding universal service, restrictions on joint marketing and quality of service), applicable to any other interexchange and local exchange carriers, except obligations imposed on incumbent local exchange carriers pursuant to Section 251(c) of the Act.

IT IS FURTHER ORDERED that, to the extent Applicant provides access line service as referenced in the Telecommunications Relay System Act, Neb. Rev. Stat. §§ 86-301 through 86-315 (Relay Act) and defined in Neb. Admin. R. & Reg. Title 291, Chapter 5 § 001.01B, the Applicant shall collect from its subscribers a surcharge (Relay Surcharge) pursuant to the relay act and the Commission's annual orders establishing the amount of the surcharge, and shall remit to the Commission the proceeds from the relay surcharge as provided by the relay act.

IT IS FURTHER ORDERED that the Applicant comply with all necessary statutes and Commission Rules and Regulations as they pertain to the Nebraska Universal Service Fund.

IT IS FURTHER ORDERED that Applicant shall file, in accordance with the applicable statutes, on or before April 30 of each year, an annual report with the Commission consisting of: (a) a copy of the ARMIS filed with the Federal Communications Commission if applicable; (b) a copy of any annual report to stockholders; and (c) a copy of the latest Form 10-K filed with the Securities and Exchange Commission. If such

SECRETARY'S RECORD, NEBRASKA PUBLIC SERVICE COMMISSION

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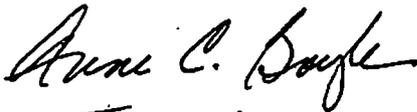
reports are unavailable, Applicant shall file a balance sheet and income statement for the previous year of operation, and for the State of Nebraska on a combined interstate-intrastate basis, the investment in the telephone plant and equipment located within the state, accumulated depreciation thereon, operating revenues, operating expenses and taxes.

IT IS FINALLY ORDERED that this Order be, and hereby is, made the Commission's official Certificate of Public Convenience and Necessity to the Applicant to provide local exchange telecommunications services in the State of Nebraska.

MADE AND ENTERED at Lincoln, Nebraska, this 2nd day of October, 2007.

NEBRASKA PUBLIC SERVICE COMMISSION

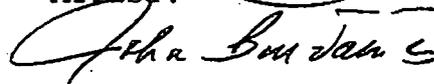
COMMISSIONERS CONCURRING:



//s// Rod Johnson  
//s// Frank E. Landis

Chairman

ATTEST:



Deputy Director

## **Attachment H**

**Affidavit from the Applicant attesting to the truth and accuracy of all information included in the application.**

Glenwood Telecommunications, Inc.  
NUSF 92 Application

STATE OF NEBRASKA

COUNTY OF WEBSTER

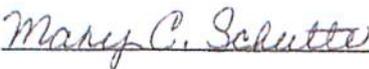
I, Stanley Rouse, being duly sworn on oath do hereby affirm that all information included in this application is true and accurate to the best of my knowledge.



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Stanley Rouse

Subscribed and sworn to before me on the 31 day of January 2014.



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Notary Public

